

## REAL ESTATE MANAGEMENT COURSES

- REM 201—INTRODUCTION TO REAL ESTATE MANAGEMENT
- REM 202—INTRODUCTION TO APARTMENT MANAGEMENT
- REM 203—PROFESSIONAL SITE MANAGEMENT
- REM 204—OFFICE BUILDING MANAGEMENT
- REM 300—NC REAL ESTATE PRE-LICENSING COURSE
- BUS 339—REAL ESTATE LAW
- BUS 354—FUNDAMENTALS OF PURCHASING AND FINANCE RESIDENTIAL REAL ESTATE
- BUS 358—REAL PROPERTY VALUATION
- BUS 456—REAL ESTATE INTERNSHIP

**We offer a Bachelor's Degree in Business Administration with a concentration in property management with a minor and major to follow.**



Dr. Dianne Boardley Suber  
*President*

Dr. Kim Luckes  
*Vice President of Academic  
Affairs*

Dr. Frank Godfrey  
*Chair, Division of Business*

Mr. Glenn French  
*Executive Director, Center for  
Real Estate Management*

**Saint Augustine's College**  
**1418 Oakwood Ave**  
**Raleigh, NC 27610**  
**919-516-4182**  
**Fax: 919-516-4178**  
**Email: [real\\_estate@st-aug.edu](mailto:real_estate@st-aug.edu)**

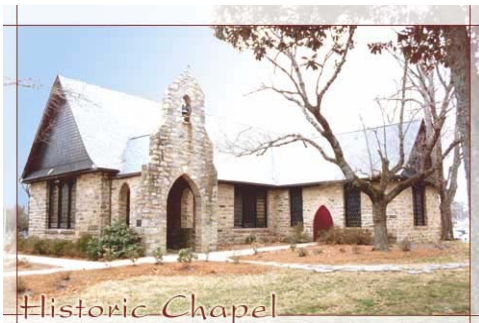
**SAINT  
AUGUSTINE'S  
COLLEGE**

**CENTER  
FOR REAL  
ESTATE  
MANAGEMENT  
AND  
DEVELOPMENT**



## **PROPERTY MANAGEMENT**

1. Acquire a core level of competencies and marketable skills that would ensure a successful career in the real estate industry.
2. Become a student member of the prestigious Institute of Real Estate Management® (IREM) of the National Association of Realtors.
3. Utilize summer internship placements, mentoring initiatives and guest lecture series to gain networking experience.
4. Enhance employability by participating in cutting edge research and real estate projects that allow students to gain “real world” experience before graduation.



## **TYPES OF PROPERTIES**

- APARTMENTS
- CONDOMINIUMS AND COOPERATIVES
- COMMUNITY AND HOMEOWNERS' ASSOCIATIONS
- RENTAL SINGLE-FAMILY HOMES
- OFFICE BUILDINGS
- PUBLIC HOUSING
- RETAIL STORES
- SHOPPING CENTERS OF ALL SIZES
- MALLS AND OUTLET CENTERS
- INDUSTRIAL PROPERTIES
- MOBILE HOME PARKS

## **ORGANIZATIONS THAT EMPLOY REAL ESTATE MANAGERS**

- PROPERTY MANAGEMENT FIRMS
- FULL-SERVICE REAL ESTATE COMPANIES
- DEVELOPMENT COMPANIES
- COMMERCIAL BANKS

## **SALARY**

### **ACCORDING TO THE NATIONAL REAL ESTATE COMPENSATION SURVEY**

- COLLEGE GRADUATE ENTRY LEVEL  
\$32,000—\$40,000
- GRADUATES WITH AN MBA  
\$50,000-\$70,000

Glenn L. French has been active in the real estate management industry for more than 30 years. He has extensive experience in property management, consulting and training. A senior Instructor and Dean on the faculty of the Institute of Real Estate Management of the National Association of Realtors, he is also on the faculty of the Neighborhood Reinvestment Training Institute located in Washington D.C.

